

SWC# 423 – JVCKenwood and BK Tech Radio Equipment

Contractors: JVCKenwood and BK Technologies

Contract Period: Start: March 23, 2020 Expiration: June 30, 2021

Summary/Background Information: The State has restructured its Supply Base in order to support the three most important Radio Equipment suppliers used by the State and Local Governments. Instead of the nine suppliers contracted under the old radio contract SWC 418 we have established two SWC's; SWC 423 to cover the products and services of JVCKenwood and BK Technologies. The JVCKenwood and BK Tech contracts are under the overall Naspo Participating Addendum to contract 06913 Public Safety Radio Equipment and SWC 424 which is a State of Tennessee contract dedicated to Motorola Solutions Products and Services. All radio contracts are catalog based.

Contracts and Catalog Access: Contract Numbers;

JVCKenwood, 65827

BK Technologies, 65748

Access to Contract Documents Online:

1. Please check the following URL to ensure you are viewing the most recent version of the usage instructions:

<https://www.tn.gov/content/tn/generalservices/procurement/central-procurement-office--cpo-/state-agencies-/statewide-contract-instruction--swc-.html>

2. Click on the "Statewide Contract (SWC) Search" The link below will take you to the Statewide Contract List.

https://sso.edison.tn.gov/psp/paprd/SUPPLIER/ERP/c/TN_PUBLIC_SUPPLIER.TN_ACTIVE_SWC_CMP.GBL?Page=TN_ACTIVE_SWC&Action=U&ExactKeys=Y&TargetFrameName=None

- Scroll down the list of contracts and locate the name of the contract you need. Click on the picture of a folder under the "Details" column.
- You will get a rectangular box and one of the columns (to the right) will say "Contract Documents", and below will be a picture of a file folder, click on it and you

will get a new box with multiple contract documents shown. Click on the picture of the document to view the attachment.

State Contact Information**Contract Administrator:**

Richard Kotler

Category Specialist

Central Procurement Office

(615)-253-4723

Richard.Kotler@tn.gov

Contractor Contact:

JVCKenwood: The State has selected a single reseller for Agency Procurements and that is Secom Systems; Contact is Chuck Davis 615-337-8204, chuck@secomwireless.com. A complete listing of all of JVCKenwood's other Tennessee resellers is included in this document.

BK Technologies: There is a local BK Tech sales rep in Tennessee and he should be called for all sales either State Agency or Local Governments.

Kent Bickel, 615-306-0534

JVCKenwood Resellers**Additional JVC Kenwood Dealers in Tennessee**

- Area Wide Communications: Contact: Sherrill Belew; Phone: 731-783-5380; Email: sbelew@areawidecomm.com; Medina, TN
- Communications Group Inc. dba/Commtech: Contact: Steve Rich; Phone: 615-880-4756; Nashville, TN
Email: steve@commtechradio.com; Nashville, TN
- Land Air Communications: Contact: Anthony Smith; Phone: 865-453-2300; Sevierville, TN
- Communications Specialists: Contact: Chad Chellstorp; Phone: 931-393-2244; Email: chad@communications-specialist.com; Tullahoma, TN
- Communications Services: Contact: Jeremy Snieder; Phone: 931-393-2244; Email: jsnider411@gmail.com; Lawrenceburg, TN
- Davis Electronics: Contact: Ivan Davis; Phone: 615-666-2450; Email: idavis@nctc.com; Lafayette, TN
- Greer Communications; Contact: Stacy Sykes; Phone: 931-645-6358; Email: stacy@greercommunications.com; Clarksville, TN

- Integrated Communications; Contact: Clay Goldlay; Phone: 901-366-4412; Email: clay.goldlay@iciwireless.com; Memphis, TN
- Comserv Services, LLC; Contact: Ken Hunt; Phone: 901-767-6800; Email: kenhunt@comservinc.com; Memphis, TN
- Middle TN Two-Way; Contact: Mark Cline; Phone: 615-686-8450; Email: markcline700@gmail.com; Shelbyville, TN
- Perigo Communications; Contact: Jeff Perigo; Phone: 931-289-2202; Email: jeff@perigocommunications.com; Erin, TN
- West Tennessee Comm; Contact: Robert May; Phone: 731-286-6275, Email: rmay@wetec.com; Dyersburg, TN
- Dalton Communications; Contact: Frank Watts; Phone: 706-259-5542; Email: fwatts@daltoncom.com; Dalton, TN
- Metro Communications; Contact: Pam Scott; Phone: 865-546-0311, Email: pam.scott@metro comm2way.com: Knoxville, TN

Authorized Users -- Statewide Contract. This Contract establishes a source or sources of supply for all Tennessee State Agencies. "Tennessee State Agency" refers to the various departments, institutions, boards, commissions, and agencies of the executive branch of government of the State of Tennessee with exceptions as addressed in Tenn. Comp. R. & Regs. 0690-03-01-.01. The Contractor shall provide all goods or services and deliverables as required by this Contract to all Tennessee State Agencies.

The Contractor shall make this Contract available to the following entities, who are authorized to and who may purchase off of this Statewide Contract ("Authorized Users"):

- a) all Tennessee State governmental entities (this includes the legislative branch; judicial branch; and, commissions and boards of the State outside of the executive branch of government);
- b) Tennessee local governmental agencies;
- c) the board of trustees of the University of Tennessee system, the Tennessee board of regents system, or the State university boards;

- d) any private nonprofit institution of higher education chartered in Tennessee; and,
- e) any corporation which is exempted from taxation under 26 U.S.C. Section 501(c)(3), as amended, and which contracts with the Department of Mental Health and Substance Abuse Services or the Department of Intellectual and Developmental Disabilities to provide services to the public (Tenn. Code Ann. § 33-2-1001).

These Authorized Users may utilize this Contract by purchasing directly from the Contractor according to their own procurement policies and procedures. The State is not responsible or liable for the transactions between the Contractor and Authorized Users.

Local Government Entity Instructions:

1. Local governments and other eligible entities are encouraged to use this contract.
2. Local entities should contact the vendor with respect to how they would like to conduct business transactions.
3. The State requires Envisage to report all sales to Local Government entities making use of the State contract.